

Asking for Referrals

Pre-frame | During the fireside chat:

Mrs Jones it's really important to us that you have a good experience with us. Is it ok if I ask you for some feedback at the end of the appointment?

Get Feedback | At the end of the appointment:

Mrs Jones, do you remember at the beginning of the appointment, I said I'd ask for some feedback? Can you tell how the experience was for you today?

Thanks |

Thanks so much for that.

Alignment |

I have enjoyed our visit too

Philosophy |

You might not realise that we are primarily a referral based practice and we are selective about who we take on as patients

Offer |

But if you have any family or friends you'd like us to look after on your behalf, we'd be happy to do so. Please feel free to give them one of our cards.